

Electronic Commerce A Managerial Perspective 2006 4th Edition Efraim Turban

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Electronic commerce (or e-commerce for short) is a new way of conducting, managing, and executing business using computer and telecommunication networks.

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Introduction E-commerce has become one of the most popular tools to gain competitive advantages over other organizations. It is being used to develop new markets, interact with customers, communicate with trading partners, and primarily to increase sales From a consumer and business aspect, electronic commerce can be classified into two perspectives: business-to-consumer and business-to ...

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Electronic Commerce provides a thorough explanation of what EC is, how it ' s being conducted and managed, and how to assess its opportunities, limitations, issues, and risks—all from a managerial perspective. By presenting EC through a managerial approach, this text makes the subject matter practical, relevant, and beneficial to majors and non-majors alike.

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Electronic Commerce: A Managerial and Social Networks---

Title: Electronic Commerce 2006: A Managerial Perspective Authors: Efraim Turban, David King, Dennis Viehland, and Jae Lee Publisher: Pearson Prentice Hall ISBN: 0-13-185461-5

Throughout the book, theoretical foundations necessary for understanding Electronic Commerce (EC) are presented, ranging from consumer behavior to the economic theory of competition. Furthermore, this book presents the most current topics relating to EC as described by a diversified team of experts in a variety of fields, including a senior vice president of an e-commerce-related company. The authors provide website resources, numerous exercises, and extensive references to supplement the theoretical presentations. At the end of each chapter, a list of online resources with links to the websites is also provided. Additionally, extensive, vivid examples from large corporations, small businesses from different industries, and services, governments, and nonprofit agencies from all over the world make concepts come alive in Electronic Commerce. These examples, which were collected by both academicians and practitioners, show the reader the capabilities of EC, its cost and justification, and the innovative ways corporations are using EC in their operations. In this edition (previous editions published by Pearson/Prentice Hall), the authors bring forth the latest trends in e-commerce, including social businesses, social networking, social collaboration, innovations, and mobility.

This new Edition of Electronic Commerce is a complete update of the leading graduate level/advanced undergraduate level textbook on the subject. Electronic commerce (EC) describes the manner in which transactions take place over electronic networks, mostly the Internet. It is the process of electronically buying and selling goods, services, and information. Certain EC applications, such as buying and selling stocks and airline tickets online, are reaching maturity, some even exceeding non-Internet trades. However, EC is not just about buying and selling; it also is about electronically communicating, collaborating, and discovering information. It is about e-learning, e-government, social networks, and much more. EC is having an impact on a significant portion of the world, affecting businesses, professions, trade, and of course, people. The most important developments in EC since 2014 are the continuous phenomenal growth of social networks, especially Facebook , LinkedIn and Instagram, and the trend toward conducting EC with mobile devices. Other major developments are the expansion of EC globally, especially in China where you can find the world's largest EC company. Much attention is lately being given to smart commerce and the use of AI-based analytics and big data to enhance the field. Finally, some emerging EC business models are changing industries (e.g., the shared economy models of Uber and Airbnb). The 2018 (9th) edition, brings forth the latest trends in e-commerce, including smart commerce, social commerce, social collaboration, shared economy, innovations, and mobility.

Electronic commerce is defined as the process of buying and selling goods, services and information through networks. This book focuses on applications, the technological infrastructure and other support mechanisms for the best industrial practice.

Describing what electronic commerce is, how it is being conducted and managed, and what the major opportunities, limitations, issues and risks are, this book should be of interest to managers and professionals in the business world.

This book presents the fundamentals of electronic commerce and its terminology, describing what it is and how it is being conducted and managed. It also focuses on the major opportunities, limitations, issues, and risks impacting the market place around the world as we enter the second millenium. Chapter topics include retailing, consumer behavior and market research, advertisement and publishing, services, intranet and extranet application, payments, corporate strategy, public policy, and infrastructure. For anyone interested in network and Internet transactions - especially managers and professional in any functional area of the business world, and people in government, education, and health services.

This exciting new text from The Dryden Press provides a strategic marketing and managerial perspective of electronic commerce. The research of the four highly-qualified authors provides the basis for the book, allowing for first-hand experience, varied viewpoints, and relevance.

Offering both real-world and theoretical perspectives, this book features exceptionally comprehensive yet manageable coverage of a broad spectrum of E-commerce essentials from a global point of view. Extremely user-friendly and practical, it features vignettes, application cases, and real-world cases in each chapter. Market Mechanisms. Products and Services. Market Research and Advertisement. Company-Centric. Exchanges and Collaboration. E-Government, B2E. M-Commerce. Infrastructure and Application Developments. Privacy, Legal and Security. Payments and Order Fulfillment. Strategy, Going global, and Internet Communities. For anyone interested in e-commerce. Ideal for busy

This is a complete update of the best-selling undergraduate textbook on Electronic Commerce (EC). New to this 4th Edition is the addition of material on Social Commerce (two chapters); a new tutorial on the major EC support technologies, including cloud computing, RFID, and EDI; ten new learning outcomes; and video exercises added to most chapters. Wherever appropriate, material on Social Commerce has been added to existing chapters. Supplementary material includes an Instructor ' s Manual; Test Bank questions for each chapter; Powerpoint Lecture Notes; and a Companion Website that includes EC support technologies as well as online files. The book is organized into 12 chapters grouped into 6 parts. Part 1 is an Introduction to E-Commerce and E-Marketplaces. Part 2 focuses on EC Applications, while Part 3 looks at Emerging EC Platforms, with two new chapters on Social Commerce and Enterprise Social Networks. Part 4 examines EC Support Services, and Part 5 looks at E-Commerce Strategy and Implementation. Part 6 is a collection of online tutorials on Launching Online Businesses and EC Projects, with tutorials focusing on e-CRM; EC Technology; Business Intelligence, including Data-, Text-, and Web Mining; E-Collaboration; and Competition in Cyberspace. the following="" tutorials="" are="" not="" related="" to="" any="" specific="" chapter="" they="" cover="" the="" essentials="" ec="" technologies="" and="" provide="" a="" guide="" relevant="" resources="" p

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